

FAST TRACK PROGRAM

Rewarding new agent productivity



Submit 8 Policies in your First 30 Days

The Fast Track program recognizes newly licensed Great American Senior Benefits (GASB) agents who distinguish themselves with early production. Submit eight policies in the first 30 days of your new contract and you are a winner. Winners receive an engraved Waterman pen to mark their accomplishment and we'll reimburse your state appointment fees (if applicable).

We invite you to begin your relationship with GASB by striving to achieve this reward.



As legend goes... in 1883, Lewis Waterman was an insurance broker in New York City. To honor an agreement to sign a large contract, he bought a stylish new fountain pen. In the client's hand, the pen refused to write. Determined to never again suffer such humiliation, Waterman revolutionized the way pens were designed. In 1884 he obtained a patent and the tradition of the Waterman pen was born.

Inspired by the ingenuity of Lewis Waterman, Great American Senior Benefits offers fine Waterman pens to recognize agents who start on the Fast Track!

Official Rules:

- Agents qualify with eight policies submitted within first 30 days after new contract.
- All applications must be submitted during the qualification period.
- Awards are not transferable; no cash substitutions.
- Each qualifying agent must have E&O coverage in place and submit proof of coverage upon request.
- Home Office reserves the right to revise the contest rules at any time without notice, including termination.
- Home Office makes all determinations regarding the awards, including but not limited to whether an agent is qualified. Decisions made by the Home Office are final and conclusive.
- Rewrites/Internal replacements do not count toward qualification.
- All awards will count towards earnings and winners will be taxed accordingly.

For more information about this and other agent incentive opportunities contact your RSM